

DSHA Update

Minimum Lender Production - in effect July 1, 2020

DSHA would like to announce that starting on July 1, 2020 there will now be a minimum lender production requirement for all of our approved DSHA lenders.

This requirement will be a minimum of 3 first mortgage loans with DSHA in each quarter of the year starting July 1st, 2020. If this requirement is not met in the first quarter of required production then all staff of the lender will be required to attend DSHA lender training.

If the required production is not met in the second quarter of required production then the lenders access to all DSHA systems will be locked and the lenders contact information will be removed from all of DSHA websites.

If the lender requests to be reactivated they must complete lender training and will be reactivated in Mitas as long as all required lender participation fees are paid up to date. Once reactivated in their first quarter of the minimum required production timeframe they must meet the lender minimum production of 3 first mortgage loans in that quarter.

This goes into effect on July 1st, 2020.



If you have any questions please reach out to Dawn Momot (302) 577-5001 or Dawn.Momot@destatehousing.com

Did you know...?

You can find the required DSHA documents on the [Lenders Resource Website](#).

CARVEL STATE BUILDING, 820 N French St, Wilmington, DE 19801